



# Retail MarketPlace Profile

17332 Oak Park Ave, Tinley Park, Illinois, 60477  
 Ring: 1 mile radius

Prepared by Esri  
 Latitude: 41.57610  
 Longitude: -87.78442

## Summary Demographics

2015 Population	12,662
2015 Households	5,209
2015 Median Disposable Income	\$49,520
2015 Per Capita Income	\$31,796

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$214,015,433	\$121,685,694	\$92,329,739	27.5	83
Total Retail Trade	44-45	\$192,618,695	\$104,413,054	\$88,205,641	29.7	56
Total Food & Drink	722	\$21,396,738	\$17,272,640	\$4,124,098	10.7	27

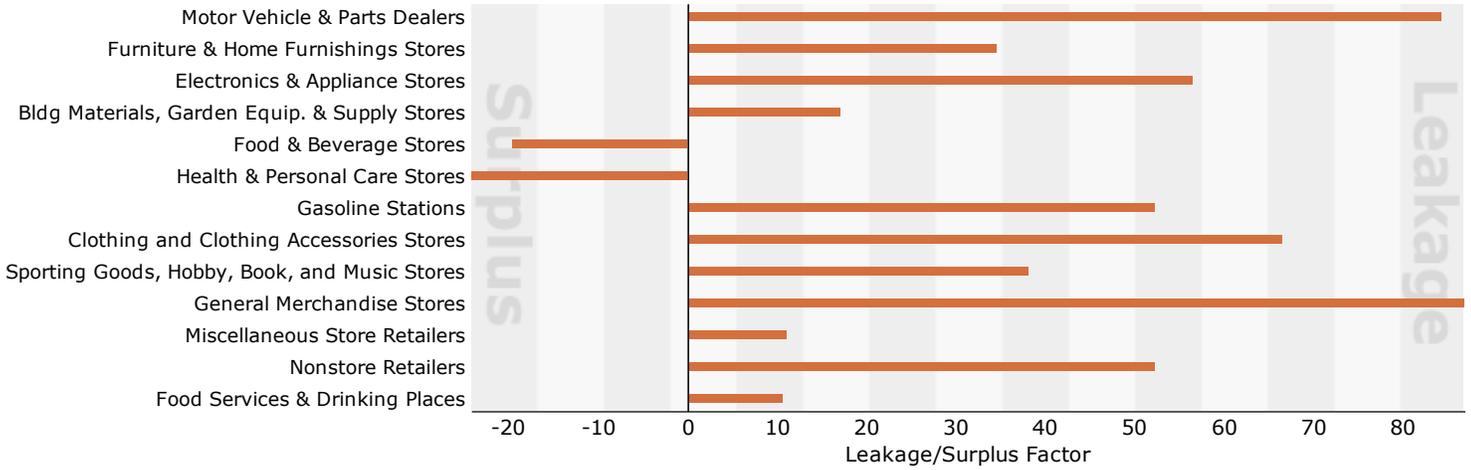
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$44,311,804	\$3,709,689	\$40,602,115	84.5	3
Automobile Dealers	4411	\$37,216,635	\$3,439,102	\$33,777,533	83.1	2
Other Motor Vehicle Dealers	4412	\$4,429,433	\$0	\$4,429,433	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$2,665,736	\$237,677	\$2,428,059	83.6	1
Furniture & Home Furnishings Stores	442	\$5,691,382	\$2,758,301	\$2,933,081	34.7	3
Furniture Stores	4421	\$3,573,974	\$1,492,088	\$2,081,886	41.1	1
Home Furnishings Stores	4422	\$2,117,408	\$1,266,213	\$851,195	25.2	1
Electronics & Appliance Stores	443	\$9,834,530	\$2,718,448	\$7,116,082	56.7	5
Bldg Materials, Garden Equip. & Supply Stores	444	\$9,547,120	\$6,745,514	\$2,801,606	17.2	6
Bldg Material & Supplies Dealers	4441	\$8,155,065	\$6,368,694	\$1,786,371	12.3	6
Lawn & Garden Equip & Supply Stores	4442	\$1,392,055	\$0	\$1,392,055	100.0	0
Food & Beverage Stores	445	\$36,438,106	\$54,262,996	-\$17,824,890	-19.7	6
Grocery Stores	4451	\$32,252,262	\$48,444,525	-\$16,192,263	-20.1	2
Specialty Food Stores	4452	\$1,962,054	\$1,149,768	\$812,286	26.1	2
Beer, Wine & Liquor Stores	4453	\$2,223,790	\$4,668,702	-\$2,444,912	-35.5	2
Health & Personal Care Stores	446,4461	\$9,630,022	\$15,790,954	-\$6,160,932	-24.2	7
Gasoline Stations	447,4471	\$13,211,136	\$4,133,944	\$9,077,192	52.3	3
Clothing & Clothing Accessories Stores	448	\$10,351,197	\$2,073,215	\$8,277,982	66.6	3
Clothing Stores	4481	\$7,229,279	\$1,454,732	\$5,774,547	66.5	2
Shoe Stores	4482	\$1,345,985	\$0	\$1,345,985	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$1,775,933	\$567,751	\$1,208,182	51.6	1
Sporting Goods, Hobby, Book & Music Stores	451	\$5,627,953	\$2,513,416	\$3,114,537	38.3	3
Sporting Goods/Hobby/Musical Instr Stores	4511	\$4,627,204	\$2,493,560	\$2,133,644	30.0	2
Book, Periodical & Music Stores	4512	\$1,000,749	\$0	\$1,000,749	100.0	0
General Merchandise Stores	452	\$34,956,817	\$2,422,102	\$32,534,715	87.0	3
Department Stores Excluding Leased Depts.	4521	\$26,666,102	\$0	\$26,666,102	100.0	0
Other General Merchandise Stores	4529	\$8,290,715	\$1,337,142	\$6,953,573	72.2	2
Miscellaneous Store Retailers	453	\$6,569,803	\$5,261,984	\$1,307,819	11.1	13
Florists	4531	\$366,103	\$509,434	-\$143,331	-16.4	3
Office Supplies, Stationery & Gift Stores	4532	\$619,778	\$1,104,481	-\$484,703	-28.1	3
Used Merchandise Stores	4533	\$527,564	\$315,456	\$212,108	25.2	1
Other Miscellaneous Store Retailers	4539	\$5,056,358	\$3,332,613	\$1,723,745	20.5	6
Nonstore Retailers	454	\$6,448,824	\$2,022,492	\$4,426,332	52.3	1
Electronic Shopping & Mail-Order Houses	4541	\$5,054,679	\$2,022,492	\$3,032,187	42.8	1
Vending Machine Operators	4542	\$193,741	\$0	\$193,741	100.0	0
Direct Selling Establishments	4543	\$1,200,404	\$0	\$1,200,404	100.0	0
Food Services & Drinking Places	722	\$21,396,738	\$17,272,640	\$4,124,098	10.7	27
Full-Service Restaurants	7221	\$11,820,830	\$11,863,357	-\$42,527	-0.2	21
Limited-Service Eating Places	7222	\$8,204,714	\$5,409,283	\$2,795,431	20.5	6
Special Food Services	7223	\$478,050	\$0	\$478,050	100.0	0
Drinking Places - Alcoholic Beverages	7224	\$893,143	\$0	\$893,143	100.0	0

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

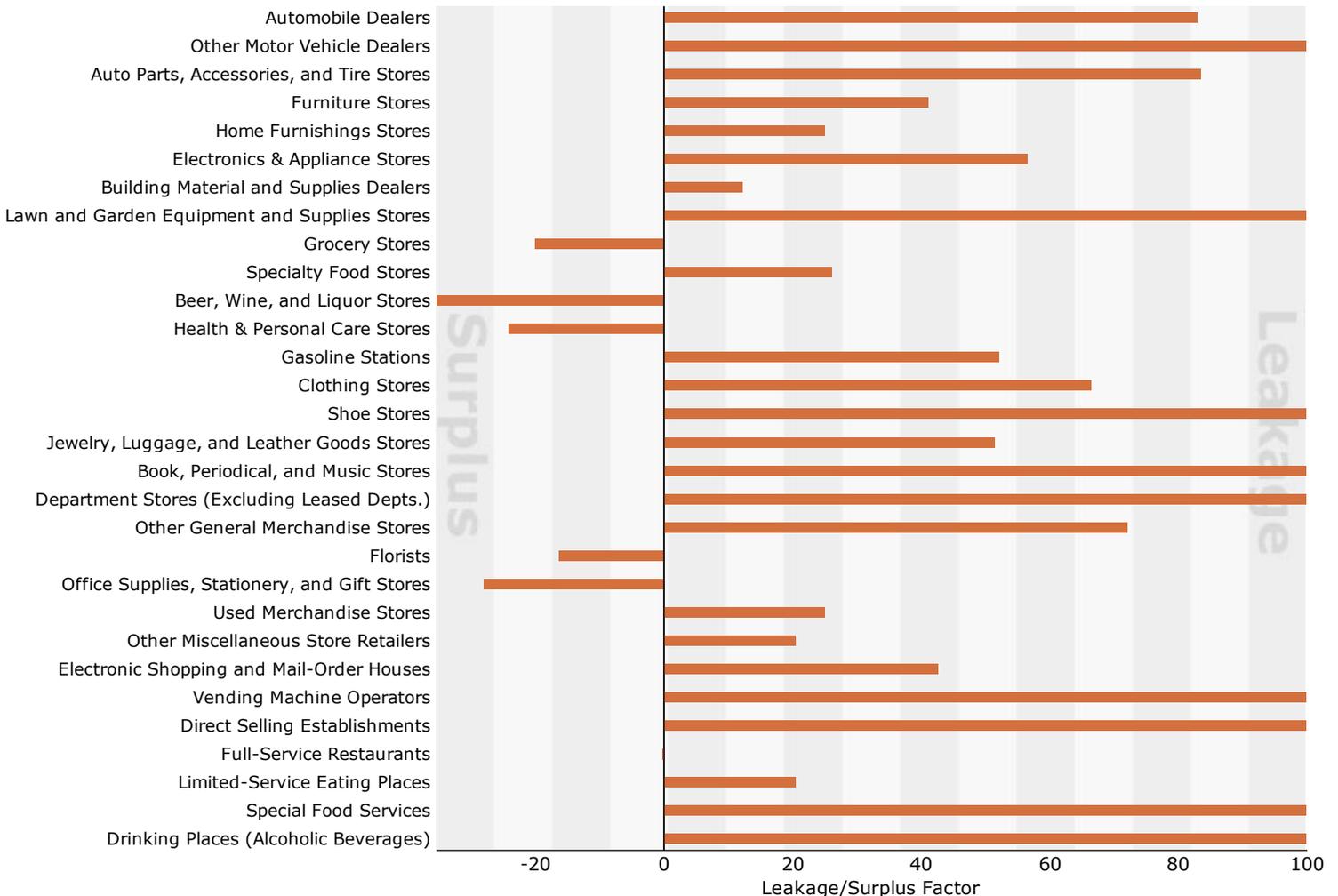
<http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>

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## Leakage/Surplus Factor by Industry Subsector



## Leakage/Surplus Factor by Industry Group





# Retail MarketPlace Profile

17332 Oak Park Ave, Tinley Park, Illinois, 60477  
 Ring: 5 mile radius

Prepared by Esri  
 Latitude: 41.57610  
 Longitude: -87.78442

## Summary Demographics

2015 Population	200,071
2015 Households	74,064
2015 Median Disposable Income	\$54,001
2015 Per Capita Income	\$32,294

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$3,414,414,632	\$3,882,006,639	-\$467,592,007	-6.4	1,565
Total Retail Trade	44-45	\$3,070,657,644	\$3,473,742,607	-\$403,084,963	-6.2	1,073
Total Food & Drink	722	\$343,756,987	\$408,264,032	-\$64,507,045	-8.6	492

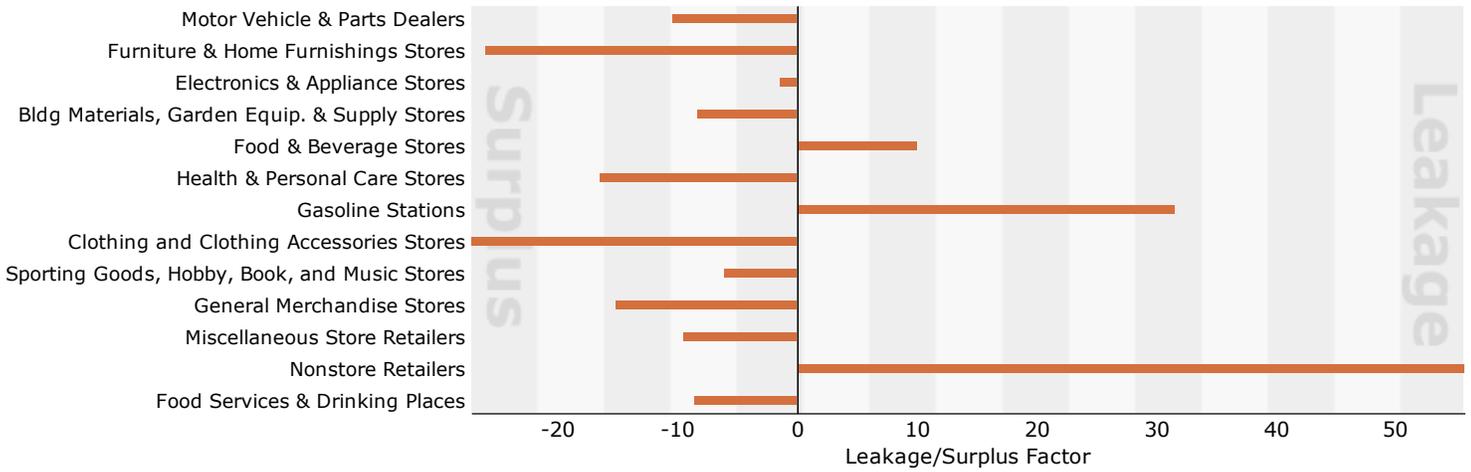
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$707,826,225	\$871,868,563	-\$164,042,338	-10.4	105
Automobile Dealers	4411	\$593,968,343	\$817,156,850	-\$223,188,507	-15.8	57
Other Motor Vehicle Dealers	4412	\$71,246,427	\$21,188,572	\$50,057,855	54.2	8
Auto Parts, Accessories & Tire Stores	4413	\$42,611,455	\$33,523,141	\$9,088,314	11.9	40
Furniture & Home Furnishings Stores	442	\$92,237,847	\$156,985,065	-\$64,747,218	-26.0	94
Furniture Stores	4421	\$58,209,528	\$114,223,920	-\$56,014,392	-32.5	48
Home Furnishings Stores	4422	\$34,028,319	\$42,761,145	-\$8,732,826	-11.4	46
Electronics & Appliance Stores	443	\$157,943,050	\$162,774,440	-\$4,831,390	-1.5	68
Bldg Materials, Garden Equip. & Supply Stores	444	\$154,808,256	\$183,116,967	-\$28,308,711	-8.4	83
Bldg Material & Supplies Dealers	4441	\$132,950,105	\$166,620,031	-\$33,669,926	-11.2	74
Lawn & Garden Equip & Supply Stores	4442	\$21,858,152	\$16,496,936	\$5,361,216	14.0	9
Food & Beverage Stores	445	\$575,909,100	\$471,617,729	\$104,291,371	10.0	111
Grocery Stores	4451	\$509,278,906	\$416,746,144	\$92,532,762	10.0	55
Specialty Food Stores	4452	\$30,969,672	\$23,375,401	\$7,594,271	14.0	31
Beer, Wine & Liquor Stores	4453	\$35,660,522	\$31,496,184	\$4,164,338	6.2	25
Health & Personal Care Stores	446,4461	\$153,386,447	\$213,633,688	-\$60,247,241	-16.4	94
Gasoline Stations	447,4471	\$207,968,099	\$108,137,021	\$99,831,078	31.6	47
Clothing & Clothing Accessories Stores	448	\$166,386,152	\$290,689,417	-\$124,303,265	-27.2	175
Clothing Stores	4481	\$115,907,072	\$231,088,002	-\$115,180,930	-33.2	117
Shoe Stores	4482	\$21,350,611	\$24,633,097	-\$3,282,486	-7.1	24
Jewelry, Luggage & Leather Goods Stores	4483	\$29,128,469	\$34,968,318	-\$5,839,849	-9.1	34
Sporting Goods, Hobby, Book & Music Stores	451	\$90,276,981	\$102,039,512	-\$11,762,531	-6.1	72
Sporting Goods/Hobby/Musical Instr Stores	4511	\$74,335,351	\$90,155,570	-\$15,820,219	-9.6	61
Book, Periodical & Music Stores	4512	\$15,941,630	\$11,883,942	\$4,057,688	14.6	10
General Merchandise Stores	452	\$557,769,337	\$758,457,316	-\$200,687,979	-15.2	46
Department Stores Excluding Leased Depts.	4521	\$426,881,533	\$568,752,666	-\$141,871,133	-14.2	21
Other General Merchandise Stores	4529	\$130,887,803	\$189,704,650	-\$58,816,847	-18.3	25
Miscellaneous Store Retailers	453	\$103,625,832	\$125,355,539	-\$21,729,707	-9.5	158
Florists	4531	\$5,907,854	\$6,602,225	-\$694,371	-5.6	22
Office Supplies, Stationery & Gift Stores	4532	\$9,939,753	\$26,778,930	-\$16,839,177	-45.9	40
Used Merchandise Stores	4533	\$8,427,577	\$11,714,084	-\$3,286,507	-16.3	23
Other Miscellaneous Store Retailers	4539	\$79,350,647	\$80,260,300	-\$909,653	-0.6	73
Nonstore Retailers	454	\$102,520,318	\$29,067,350	\$73,452,968	55.8	20
Electronic Shopping & Mail-Order Houses	4541	\$80,885,422	\$5,722,835	\$75,162,587	86.8	8
Vending Machine Operators	4542	\$3,064,186	\$2,782,220	\$281,966	4.8	4
Direct Selling Establishments	4543	\$18,570,709	\$20,562,294	-\$1,991,585	-5.1	8
Food Services & Drinking Places	722	\$343,756,987	\$408,264,032	-\$64,507,045	-8.6	492
Full-Service Restaurants	7221	\$190,033,502	\$223,890,870	-\$33,857,368	-8.2	297
Limited-Service Eating Places	7222	\$131,489,304	\$174,054,976	-\$42,565,672	-13.9	157
Special Food Services	7223	\$7,776,681	\$1,851,828	\$5,924,853	61.5	9
Drinking Places - Alcoholic Beverages	7224	\$14,457,500	\$8,466,357	\$5,991,143	26.1	28

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

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## Leakage/Surplus Factor by Industry Subsector



## Leakage/Surplus Factor by Industry Group

